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**IN THE UNITED STATES DISTRICT COURT  
FOR THE SOUTHERN DISTRICT OF TEXAS  
HOUSTON DIVISION**

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**PIERCE BROWNELL,**

*Plaintiff*

v.

**NATIONWIDE COIN & BULLION  
RESERVE, INC., TURNER M. JONES,  
LAWRENCE P. KUYKENDALL, Sr.  
and DORIAN J. AUSBY**

*Defendants*

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Civil Action No. \_\_\_\_\_

**ORIGINAL COMPLAINT**

COMES NOW, Plaintiff, Pierce Brownell (“Mr. Brownell” or “Plaintiff”) and files this Original Complaint against the *Corporate Defendant*, Nationwide Coin & Bullion Reserve, Inc. (“NCBR”) and the *Individual Defendants*, Turner M. Jones (“Jones”), Lawrence P. Kuykendall, Sr. (“Kuykendall”), and Dorian J. Ausby (“Ausby”) (collectively “Defendants”) and for cause of action respectfully alleges as follows:

**NATURE OF THE CASE**

1. Plaintiff brings this action pursuant to the Racketeer Influenced and Corrupt Organizations Act, 18 U.S.C. §§ 1961-1968 (RICO), and Texas law. This case involves a fraud scheme by a group of Harris County precious metal coin dealers who committed telemarketing coin sales fraud against Mr. Brownell as principals and agents of the corporate defendant, Nationwide Coin &

Bullion Reserve, Inc.,<sup>1</sup> a RICO enterprise within the meaning of 18 U.S.C. §§ 1961(4) and 1962(b)-(d)) (the “NCBR Enterprise”).

2. The NCBR Enterprise’s scheme was conducted by its principals, officers, directors, managers, and operators, Defendants, Jones and Kuykendall, and its telemarketing sales agent, Defendant, Ausby, who through either a closed-ended or, in the alternative, an open-ended pattern of racketeering activity of specific predicate acts, consisting of multiple high-pressure telemarketing phone calls<sup>2</sup> and fraudulent, unconscionably overpriced sales of precious metal “Don Everhart<sup>3</sup> Signature Series” “graded modern bullion” gold, silver, and platinum coins to Mr. Brownell as “investments,” accomplished via violations of the federal Mail Fraud and Wire Fraud statutes in furtherance of the NCBR Enterprise and to enrich the Individual Defendants themselves, as well as RICO conspiracy, violations of the Texas Deceptive Trade Practices—Consumer Protection Act (“DTPA”), common law fraud, and other torts, resulting in the unconscionably overpriced coin sales to Mr. Brownell and his resulting damages.

3. Defendant **Turner M. Jones** is a principal/director of NCBR, who maintained an interest in, masterminded, controlled, and directed the NCBR Enterprise within the meaning of 18 U.S.C. § 1962(b) and both conducted and participated in the NCBR Enterprise’s affairs so as to defraud Mr. Brownell through a phony and fraudulent telemarketing “Don Everhart Signature Series” “graded

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<sup>1</sup> Defendant Nationwide Coin & Bullion Reserve, Inc. is the RICO enterprise. Plaintiff is not asserting claims against it as a RICO person. However, Plaintiff is asserting certain Texas state law claims against Nationwide Coin & Bullion Reserve, Inc. as detailed *infra*.

<sup>2</sup> On information and belief, NCBR and its telemarketing sales agent recorded the telephone conversations with Mr. Brownell and maintains all of those recorded telephone conversations to the present.

<sup>3</sup> Don Everhart is a coin and medal engraver-medalist, and sculptor who has worked for the private Franklin Mint, as a freelance designer, and after 2004 worked for the United States Mint in Philadelphia. According to NCBR’s website, “Nationwide Coins is the proud and exclusive supplier of the Don Everhart collection [of ‘Signature Series’ Coins]. See <https://nationwidecoins.com/pages/don-everhart> (accessed on the world wide web by Plaintiff’s counsel on May 21, 2025).

modern bullion” coin investment scam which he devised, oversaw, and ran in conjunction with Defendant Kuykendall and others.

4. Defendant ***Lawrence P. Kuykendall, Sr.*** is a principal/director of NCBR, who maintained an interest in, masterminded, controlled, and directed the NCBR Enterprise within the meaning of 18 U.S.C. § 1962(b) and both conducted and participated in the NCBR Enterprise’s affairs so as to defraud Mr. Brownell through a phony and fraudulent telemarketing “Don Everhart Signature Series” “graded modern bullion” coin investment scam which he devised, oversaw, and ran in conjunction with Defendant Jones and others.

5. Defendant ***Dorian J. Ausby*** is, or at all times pertinent was, a telemarketing employee, agent, and/or representative of NCBR, who maintained an interest in and/or conducted or participated in the conduct of the NCBR Enterprise within the meaning of 18 U.S.C. § 1962(b) and was the principal telemarketer and “investment advisor” to Mr. Brownell and, as Mr. Brownell’s principal point-of-contact with NCBR, directly participated in the NCBR Enterprise’s misrepresentations and transactions with Mr. Brownell that defrauded him by way of a phony and fraudulent telemarketing “Don Everhart Signature Series” “graded modern bullion” coin investment scam which he ran in conjunction with Defendants Jones, Kuykendall, and possibly others.

6. Plaintiff ***Pierce Brownell*** is an 84-year-old California resident who fell prey to a fraudulent scheme devised by and conducted under the direction and management of Jones and Kuykendall and implemented by Ausby in furtherance of the NCBR Enterprise which was facilitated by and conducted through use of the U.S. mail and U.S. wires in violation of 18 U.S.C. §§ 1341, 1343 and which resulted in actual and consequential damages to Mr. Brownell of at least **SIX HUNDRED EIGHTY-FIVE THOUSAND SEVEN HUNDRED EIGHTY-NINE and 70/100**

**DOLLARS (\$685,789.70)** as part of a closed-ended pattern, or, in the alternative, an open-ended<sup>4</sup> nationwide, systematic pattern, of predicate acts of fraud and accomplished through telemarketing sales and interstate shipments of unconscionably, fraudulently overpriced “Don Everhart Signature Series” “certified modern bullion” coins to Mr. Brownell and others.

7. Mr. Brownell seeks to recover of and from the Defendants, jointly and severally, actual damages, consequential damages, exemplary damages, treble damages under 18 U.S.C. § 1964 and/or for knowing or intentional violations of the Texas DTPA pursuant to Tex. Bus. & Com. Code § 17.50, pre- and post-judgment interest, attorneys’ fees, litigation expenses, and costs of suit.

## **PARTIES, JURISDICTION AND VENUE**

### *The Parties*

8. Plaintiff **Pierce Brownell** is a citizen and resident of the State of California.

9. Defendant **Nationwide Coin & Bullion Reserve, Inc.** (“NCBR”) is a privately held domestic corporation organized under the laws of the State of Texas with its registered office address and principal office in Texas at 2000 S. Dairy Ashford Road, Suite 170, Houston, Harris County, Texas 77077-5741. Nationwide Coin & Bullion Exchange, Inc. may be served with process by serving its Registered Agent for Service, C.T. Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas 75201. Nationwide Coin & Bullion Reserve, Inc. received monies—and facilitated the

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<sup>4</sup> Unfortunately, Mr. Brownell is far from the only elderly telemarketing customer to complain of substantially similar telemarketing “investment” schemes by the Defendants involving fraudulently overpriced “Don Everhart Signature Series” coins in furtherance of the NCBR Enterprise. *See, e.g., John L. Hatch v. Turner M. Jones, et al.*; Civil No. 4:18-cv-04146, in the United States District Court for the Southern District of Texas; *June Thomas v NCBR*, et al, No. 2018-89093, In the 270<sup>th</sup> JDC, Harris County, Texas; *Nationwide Coin & Bullion Inc. v Walter R. Bogan, Jr. , et al*, No. 2024-16880, In the 164<sup>th</sup> JDC, Harris County, Texas; *William Ciarlone v NCBR, et al.*, No. 2019-57418, In the 281<sup>st</sup> JDC, Harris County, Texas. The foregoing demonstrates an ongoing, open-ended RICO pattern.

receipt of monies—by its principals/directors, Turner M. Jones and Lawrence P. Kuykendall, that were defrauded and stolen from Mr. Brownell by Defendants Jones, Kuykendall, and NCBR telemarketing sales agent, Ausby (and possibly others).

**10. Defendant Turner M. Jones** (“Jones”) is a Texas citizen and resident of Harris County, Texas. He may be served at his residential address, 15758 Fleetwood Oaks Drive, Houston, Harris County, Texas. Jones is a principal/director of, and operated, managed, and controlled, NCBR. Jones directed and participated in the conduct of the affairs of the NCBR Enterprise and enriched himself, funded his own business activities, and funded the business activities of the NCBR Enterprise with money defrauded and stolen from Mr. Brownell, and others, through and by way of a pattern of racketeering activity.

**11. Defendant Lawrence P. Kuykendall, Sr.** (“Kuykendall”) is a Texas citizen and resident of Harris County, Texas. He may be served at his residential address, 4707 Wildhorse Court, Missouri City, Fort Bend County, Texas 77459. Kuykendall is a principal/director of, and operated, managed, and controlled, NCBR. Jones directed and participated in the conduct of the affairs of the NCBR Enterprise and enriched himself, funded his own business activities, and funded the business activities of the NCBR Enterprise with money defrauded and stolen from Mr. Brownell, and others, through and by way of a pattern of racketeering activity.

**12. Defendant Dorian Ausby** (“Ausby”) is a Texas citizen and resident of Harris County, Texas with a last known residential address of 15103 Windsdowne Lane, Cypress, Harris County, Texas, 77429 and a last known business address of 2000 S. Dairy Ashford Road, Suite 170, Houston, Harris County, Texas 77077-5741. Ausby is, or at all times pertinent, was a telemarketing sales agent, “executive sales advisor,” and “investment advisor” for NCBR. Ausby participated in the conduct of the affairs of the NCBR Enterprise and enriched himself, funded his own business

activities, and funded the business activities of the NCBR Enterprise with money defrauded and stolen from Mr. Brownell, and others, through and by way of a pattern of racketeering activity.

*Jurisdiction and Venue*

13. This Court has jurisdiction of this case as a federal question pursuant to 28 U.S.C. § 1331 and 18 U.S.C. §1964(c), RICO’s civil damages provision. In addition, the Court has supplemental jurisdiction over the state law claims pursuant to 28 U.S.C. § 1367 insofar as they are so related to the federal claims that they form part of the same case or controversy and arise from the same nucleus of operative facts.

14. In addition, or else in the alternative, this Court has diversity jurisdiction over Plaintiff’s claims pursuant to 28 U.S.C. § 1332(a), as Plaintiff is a citizen of California, and Defendants all are citizens of states other than California, and the amount in controversy exceeds \$75,000 exclusive of interest, costs, and attorneys’ fees.

15. This Court has *in personam* jurisdiction over all Defendants because at all relevant times Defendants conducted their business and fraudulent activities from the NCBR offices in this District. Further, at all times pertinent, Defendants resided, maintained citizenship, were found, had agents, and are amenable to service in this District.

16. Venue is proper in this Court pursuant to 28 U.S.C. § 1391(b)(2).

**PROLOGUE: THE COIN FRAUD INDUSTRY AND THE NCBR ENTERPRISE**

**A. Primer: the Coin *Fraud* Industry**

17. While no one disputes that there are upstanding, reputable precious metals dealers, a criminal subset (the “coin *fraud* industry”) operating in the penumbra of those reputable dealers has been a longstanding problem. In late 1983 and early 1984, federal and state authorities initiated a long-awaited crackdown on precious metals dealers operating fraudulent “boiler room” schemes across

the country. These precious metals fraudsters and racketeers had bilked investors out of several hundred million dollars.<sup>5</sup> Banking on customers' lack of knowledge, and using the nuances of coin collecting, grading, historical factors, and mint populations, unethical coin dealers continue to confuse and confound the average consumer with lies and deceptive claims of significant investment returns and bargains, often rising to the level of, and culminating in, outright fraud and counterfeiting. The United States Senate and various Federal and State agencies and commissions have investigated, and continue to investigate, the criminal underbelly of the precious metals industry.

**B. The Coin Fraudsters Prey Upon Seniors.**

18. In 2014, a United States Senate Special Committee on Aging conservatively estimated that more than “10,000 Americans have been victimized through [coin fraud] schemes, with losses around \$300 million.”<sup>6</sup> The U.S. Senate Report further revealed that the “overwhelming number of victims in precious metal fraud are seniors.”<sup>7</sup> Likewise, the FBI has found that corrupt coin dealers intentionally target seniors specifically “because they [are] elderly and [the dealers] thought [they] could get away with it” and that, while the amounts defrauded as to any individual elderly customer may seem small in comparison to certain other more high profile financial frauds, “it represents a

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<sup>5</sup> See *Commodity Investment Fraud II, Hearings Before the Permanent Subcommittee on Investigations of the Senate Committee on Governmental Affairs*, 98th Cong., 2d Sess. 145-88 (1984); see also *War on Florida Boiler Rooms*, N.Y. Times, Nov. 14, 1983; *Regulating Bullion Dealers*, N.Y. Times, Oct. 31, 1983; *Senate to Study Gold Dealers*, N.Y. Times, Oct. 27, 1983; *Bullion Fraud: Who Protects the Investor?*, Chicago Tribune, Oct. 25, 1983.

<sup>6</sup> See *Exploring the Perils of the Precious Metals Market*, U.S. Senate Special Committee on Aging, <https://www.aging.senate.gov/download/precious-metals-market-committee-staff-investigation>, at 17 (hereinafter “US Senate Report”).

<sup>7</sup> See US Senate Report at 16.

*great deal to the victims – it was one man’s life savings.”*<sup>8</sup> In fact, most of the fraud advisories and enforcement actions by the Federal and State agencies focus on the financial exploitation of the elderly at the hands of fraudulent coin dealers.<sup>9</sup>

19. The Texas Attorney General has issued a precious metals fraud consumer alert directed especially at seniors entitled: “Investing in Gold Coins: Consumers Should Do Their Homework Before Investing in Gold Coins”<sup>10</sup> which includes a list of “tips to avoid becoming a victim of fraud.”

20. Similarly, the New York Attorney General published a consumer alert specifically warning against “**Coin Swindles**” in which she warns that: “[s]o called ‘rare coins’ are often sold to unwary investors who are led to believe that they are a good investment that will increase in value over the years. Representations made about the expected increase in the value of these coins are almost always untrue and part of a scam perpetrated against unsophisticated, often elderly victims.”<sup>11</sup>

21. It is almost as though Jones and Kuykendall utilized the government and regulatory “precious metals fraud” and “coin swindle” warnings as a business model and operate the NCBR Enterprise as a textbook example of a coin telemarketing scheme to financially abuse elderly customers such as Mr. Brownell.

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<sup>8</sup> See *Fraudster Targeted Elderly Victims*” <https://www.fbi.gov/news/stories/the-case-of-the-corrupt-coin-dealer>.

<sup>9</sup> See, e.g., <https://dfpi.ca.gov/2022/02/01/dfpi-sues-to-stop-68-million-precious-metals-and-coin-fraud-targeting-elderly/>.

<sup>10</sup> See <https://www.texasattorneygeneral.gov/consumer-protection/investing-gold-coins>.

<sup>11</sup> See <https://ag.ny.gov/common-investment-scams>. Other state attorneys general have also issued precious metals fraud consumer alerts. See, e.g., <https://www.ag.state.mn.us/consumer/publications/-CoinDealers.asp> (Minnesota), and <https://www.myfloridalegal.com/consumer-protection/how-to-protect-yourself-rare-coin-investment-schemes> (Florida).



**FACTS COMMON TO ALL OF MR. BROWNELL'S CAUSES OF ACTION**

**22.** Plaintiff Pierce Brownell is an 84-year-old California citizen and resident who lost a significant amount of money as a direct result of being conned into “investing” in unconscionably overpriced “Don Everhart Signature Series” “graded modern bullion” coins and was thus defrauded by the Defendants.

**23.** Defendant Turner M. Jones is a principal/director of Defendant NCBR and is the mastermind of the NCBR Enterprise, who scammed and defrauded the elderly Mr. Brownell into making some thirty-three (33) discrete purchases of fifty-five (54) “Don Everhart Signature Series” “graded modern bullion” gold, silver, and platinum coins from NCBR between approximately May 2022 and January 2023. Through misrepresentations as to the qualities, attributes, values, and expected, near term “investment” returns of the coins, Jones, his “partner,” Kuykendall, and front-line telemarketing sales agent and “investment advisor,” Ausby, scammed Mr. Brownell into “investing” a total of FOUR HUNDRED FORTY-NINE THOUSAND EIGHT HUNDRED THIRTY-FIVE and 00/100 DOLLARS (\$449,835.00) by credit card and/or wire transfers to NCBR for “Don Everhart Signature Series” “graded modern bullion” gold, silver, and platinum coins that had a combined fair market value at the time of sale of just EIGHTY-SIX THOUSAND TWO HUNDRED FORTY-EIGHT and 35/100 DOLLARS (\$86,248.35), thereby causing Mr. Brownell to incur immediate losses at the time of purchase of THREE HUNDRED SIXTY-THREE THOUSAND FIVE HUNDRED EIGHTY-SIX and 65/100 DOLLARS (\$363,586.65).

**24.** In late 2021 and early 2022, Mr. Brownell was monitoring the state of the global and U.S. economies, as well as his own financial situation, and he began looking into putting some of his savings into precious metal bullion as a safe investment and a hedge against inflation.

**25.** On or about May 28, 2025, Ausby, a telemarketing sales representative for TCBR telephoned

Mr. Brownell and introduced himself as a precious metals expert and “investment advisor.” When Mr. Brownell expressed interested in investing in bullion coins, Ausby immediately shifted the conversation and instead began hard-selling “Don Everhart Signature Series” coins to Mr. Brownell as providing “a much better value” and higher return on “investment” than plain bullion coins. Relying on Ausby’s recommendations as to the qualities and “investment potential” of “Don Everhart Signature Series” coins, Mr. Brownell made an initial purchase of ten (10) “Don Everhart Signature Series” “graded modern bullion” 2022 \$10 Gold American Eagle MS 70 coins from NCBR.

**26.** Having convinced Mr. Brownell to make that first purchase, Ausby began telephoning Mr. Brownell frequently and regularly—hawking and pressuring him to take advantage of better and better purported “deals” and convincing him to take advantage of NCBR’s “discounted” pricing on the “rare” and “unique” “Don Everhart Signature Series” “graded modern bullion” coins as “investments.”

**27.** Ausby’s apparent knowledge and expertise suckered Mr. Brownell in and convinced him to follow Ausby’s “investment” recommendations and continue to purchase additional “Don Everhart Signature Series” “graded modern bullion” gold, platinum, and silver coins. Embedded immediately below is **TABLE 1** which provides the particular details of the fraudulent, unconscionable pricing of each of Mr. Brownell’s coin purchases from NCBR made in reliance upon the “investment” advice, misrepresentations as to value, and high-pressure sales tactics of NCBR’s telemarketing sales agent, Ausby. Following the “sales script” and training formulated by his bosses, NCBR principals/directors Jones and Kuykendall, Ausby’s slick, scripted telephone spiel and misrepresentations as to the fair market prices and “investment opportunities” of the “Don Everhart Signature Series” coins was effective in convincing Mr. Brownell to “invest”

\$449,835.00 in fifty-five (55) individual “Don Everhard Signature Series” “graded modern bullion” coins between May 2022 and January 2023:

**TABLE ONE**

**NCBR’S FRAUDULENT OVER-CHARGING FOR “DON EVERHART SIGNATURE SERIES” COINS**

DATE	Invoice	Description	# Items	Purchase Price Extended	FMV Extended	Losses to Plaintiff	% Markup
5/28/2022	10661	2022-\$10 GAE-Don Everhart-MS70	10	\$ 19,950.00	\$ 5,400.00	\$ 14,550.00	269%
6/1/2022	10712	2022-\$1 SAE-Don Everhart-MS70	10	\$ 3,250.00	\$ 1,150.00	\$ 2,100.00	183%
6/10/2022	10992	2000-\$10 Bimetal US Comm Lib Congress MS70 -Everhart	1	\$ 7,405.00	\$ 1,560.00	\$ 5,845.00	375%
6/10/2022	10992	2015-Gold \$100 US Comm. Am. Liberty HR MS70 Everhart	1	\$ 10,675.00	\$ 2,400.00	\$ 8,275.00	345%
6/10/2022	10992	2022-GAE MS70 set FDOI -Everhart	1	\$ 21,920.00	\$ 3,463.35	\$ 18,456.65	533%
6/22/2022	11293	1987-\$5 GAE Roman Numeral-Don Everhart MS69	1	\$ 1,855.00	\$ 300.00	\$ 1,555.00	518%
6/22/2022	11293	1987-\$10 GAE Roman Numeral-Don Everhart MS69	1	\$ 3,000.00	\$ 616.00	\$ 2,384.00	387%
6/22/2022	11293	1987-\$25 GAE Roman Numeral-Don Everhart MS69	1	\$ 6,500.00	\$ 1,920.00	\$ 4,580.00	239%
6/22/2022	11293	1987-\$50 GAE Roman Numeral-Don Everhart MS69	1	\$ 7,030.00	\$ 2,160.00	\$ 4,870.00	225%
6/22/2022	11293	1988-\$5 GAE Roman Numeral-Don Everhart MS69	1	\$ 1,855.00	\$ 277.00	\$ 1,578.00	570%
6/22/2022	11293	1988-\$10 GAE Roman Numeral-Don Everhart MS69	1	\$ 3,000.00	\$ 1,380.00	\$ 1,620.00	117%
6/22/2022	11293	1988-\$25 GAE Roman Numeral-Don Everhart MS69	1	\$ 10,500.00	\$ 2,880.00	\$ 7,620.00	265%
6/22/2022	11293	1988-\$50 GAE Roman Numeral-Don Everhart MS69	1	\$ 7,280.00	\$ 2,160.00	\$ 5,120.00	237%
6/22/2022	11293	1989-\$5 GAE Roman Numeral-Don Everhart MS69	1	\$ 1,855.00	\$ 310.00	\$ 1,545.00	498%
6/22/2022	11293	1989-\$10 GAE Roman Numeral-Don Everhart MS69	1	\$ 5,000.00	\$ 1,380.00	\$ 3,620.00	262%
6/22/2022	11293	1989-\$25 GAE Roman Numeral-Don Everhart MS69	1	\$ 11,265.00	\$ 3,240.00	\$ 8,025.00	248%
6/22/2022	11293	1989-\$50 GAE Roman Numeral-Don Everhart MS69	1	\$ 7,280.00	\$ 2,280.00	\$ 5,000.00	219%
6/22/2022	11293	1990-\$5 GAE Roman Numeral-Don Everhart MS69	1	\$ 1,855.00	\$ 261.00	\$ 1,594.00	611%
6/22/2022	11293	1990-\$10 GAE Roman Numeral-Don Everhart MS69	1	\$ 6,320.00	\$ 1,715.00	\$ 4,605.00	269%
6/22/2022	11293	1990-\$25 GAE Roman Numeral-Don Everhart MS69	1	\$ 18,125.00	\$ 3,720.00	\$ 14,405.00	387%
6/22/2022	11293	1990-\$50 GAE Roman Numeral-Don Everhart MS69	1	\$ 7,280.00	\$ 2,040.00	\$ 5,240.00	257%
7/7/2022	13392	2009 \$20 Double Eagle UHR MS70 PL Everhart	2	\$ 34,200.00	\$ 8,160.00	\$ 26,040.00	319%
7/7/2022	13392	2009 \$20 Double Eagle UHR MS70 Don Everhart	2	\$ 32,400.00	\$ 6,240.00	\$ 26,160.00	419%
7/7/2022	13392	2017-\$100 Gold US Comm Liberty HR PF70 Everhart	2	\$ 36,000.00	\$ 5,760.00	\$ 30,240.00	525%
7/22/2022	12236	1991-\$5 GAE Roman Numeral-Don Everhart MS70	1	\$ 3,225.00	\$ 540.00	\$ 2,685.00	497%
7/22/2022	12236	1991-\$10 GAE Roman Numeral-Don Everhart MS70	1	\$ 12,290.00	\$ 2,520.00	\$ 9,770.00	388%
7/22/2022	12236	1991-\$25 GAE Roman Numeral-Don Everhart MS70	1	\$ 39,025.00	\$ 5,050.00	\$ 33,975.00	673%
7/22/2022	12236	1991-\$50 GAE Roman Numeral-Don Everhart MS70	1	\$ 24,965.00	\$ 3,400.00	\$ 21,565.00	634%
7/22/2022	12236	2013-\$50 GAB Rev Proof 70 -Don Everhart	1	\$ 12,945.00	\$ 2,228.00	\$ 10,717.00	481%
7/22/2022	12236	2021-\$50 GAE-Adv Release-TYPE 2 PF70 Don Everhart	1	\$ 16,120.00	\$ 2,520.00	\$ 13,600.00	540%
1/6/2023	18346	2009-\$20 GAE MS70 Don Everhart	1	\$ 17,100.00	\$ 1,956.00	\$ 15,144.00	774%
1/6/2023	18346	2014-\$100 PtAE PF70 Don Everhart	2	\$ 41,030.00	\$ 6,002.00	\$ 35,028.00	584%
1/6/2023	18346	2017 \$100 PtAE PF70 Don Everhart	1	\$ 17,335.00	\$ 1,260.00	\$ 16,075.00	1276%
<b>TOTALS</b>				<b>\$ 449,835.00</b>	<b>\$ 86,248.35</b>	<b>\$ 363,586.65</b>	<b>422%</b>

**28.** Mr. Brownell reasonably relied upon Ausby’s purported “expertise” and “investment” advice and representations and had neither knowledge, nor reason to know, of Defendants’ fraudulent and deceptive sales practices until he happened to talk to another coin dealer and learned that the amounts he paid for his coins seemed to be several times the coins’ fair market value. Shocked and surprised by this information, Mr. Brownell had the coins professionally appraised to confirm their actual market values. In January 2025, an expert numismatist appraiser informed Mr. Brownell that the combined fair market value of the coins he purchased from the Defendants was only Eighty-Six Thousand, Two Hundred Forty-Eight and 35/100 Dollars (\$86,248.35), resulting in an immediate loss to Mr. Brownell of Three Hundred Sixty-Three Thousand, Five Hundred Eighty-Six and 65/100 Dollars (\$363,586.65) at the moment Defendants sold him the coins.<sup>12</sup> The amount Mr. Brownell paid for the coins represents an *average* 422% markup over fair market value (with the last coin, a 2017 \$100 Platinum American Eagle PF 70 Don Everhart sold to Mr. Brownell by NCBR at an outrageous *1276% markup*), an amount that is not just unreasonable, but unconscionable. To put it in perspective, in order for Mr. Brownell just to recover the “invested” cost of the NCBR “Don Everhart” coins (i.e. for him to “break even”) would require the coins to more than quadruple in value.

**29.** However, as bad as NCBR’s swindle of Mr. Brownell was on the “front end,” that is not the extent of his damages. As noted above, Mr. Brownell’s interest and intent in purchasing precious metal coins was limited to simple bullion coins, and those are what he had intended to acquire before he fell prey to Ausby’s slick, rehearsed, and false presentations as to the benefits of “Don Everhart Signature Series” “graded modern bullion” coins as “investment vehicles.

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<sup>12</sup> See Table One, *supra*.

**30.** When NCBR and Ausby conned Mr. Brownell into purchasing the “Don Everhart Signature Series” “graded modern bullion” coins rather than gold bullion coins, he suffered a second separate and distinct injury, namely the loss of the anticipated gains from his intended “investment” in the coins. Although Mr. Brownell initially sought to purchase gold bullion, NCBR sales agent, Ausby, subjected him to false claims about the “investment” potential of the “Don Everhart Signature Series” “graded modern bullion” coins to fraudulently induce him to purchase those coins instead. Rather than investing \$449,835.00 in gold bullion as Mr. Brownell had intended, Defendants “up-sold” Mr. Brownell to invest in the various “Don Everhart Signature Series” “graded modern bullion” coins.

**31.** In May 2022, gold had a spot price of \$1,854.00 an ounce,<sup>13</sup> which means Mr. Brownell could have purchased approximately 243 one-ounce \$50 gold bullion coins. Indeed, Mr. Brownell bought a common date \$50 Gold American Eagle from Defendants on March 28, 2022 for \$1,850.00. By May 5, 2025, gold’s spot price had risen to **\$3,335.40**. Had Defendants not knowingly and intentionally made false claims and misdirected Mr. Brownell into “investing” in the “Don Everhart Signature Series” coins, and had he instead purchased one-ounce gold bullion coins as he had intended, he would have earned \$1,481.40 per ounce for a total of **Three Hundred Fifty-Nine Nine Hundred Eighty and 20/100 dollars (\$359,980.20)** *in addition to* recouping his initial investment. Unfortunately, Defendants’ inducing him to invest in “Don Everhart Signature Series” coins, has resulted in Mr. Brownell’s realizing a gain of just \$37,777.16 on market changes, representing a net loss to Mr. Brownell on his “investment” in NCBR “Don Everhart Signature Series” coins in the amount of \$322,203.05.<sup>14</sup> This is demonstrated and summarized in the following Table Two:

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<sup>13</sup> See <https://www.kitco.com/price/fixes/kitco-fix>.

<sup>14</sup> See Table Two, attached. This table calculates Mr. Brownell’s lost return on investments proximately caused by Defendants’ false and misleading advice that led Mr. Brownell to purchase “Signature Series” coins rather than gold bullion coins as he had intended.

TABLE TWO

## PLAINTIFF'S LOST RETURN ON INVESTMENTS IN "DON EVERHART SIGNATURE SERIES" COINS

DATE	Description	# Items	Amt of Precious Metal/item	Total Precious Metal	Spot DOP	5/5/2025 @ 1442 hours	Delta on Spot	ROI Lost	Investment Lost
5/28/2022	2022-\$10 GAE-Don Everhart-MS70	10	0.25	2.50	\$ 1,854.00	\$ 3,335.40	\$ 1,481.40	80%	\$ 3,703.50
6/1/2022	2022-\$1 SAE-Don Everhart-MS70	10	1.00	10.00	\$ 22.34	\$ 32.57	\$ 10.23	46%	\$ 102.30
6/10/2022	2000-\$10 bimetallic-Lib Cong Everhart MS70	1	.2509 Au .2509 Pt	.2509 Au .2509 Pt	\$ 643.06	\$ 1,080.22	\$ 437.17	68%	\$ 293.00
6/10/2022	2015-Gold \$100 US Comm Liberty HR MS70 Everhart	1	1.00	1.00	\$ 1,872.20	\$ 3,335.40	\$ 1,463.20	78%	\$ 1,463.20
6/10/2022	2022-GAE MS70 4-coin set FDOI-Don Everhart	1	1.85	1.85	\$ 1,872.20	\$ 3,335.40	\$ 1,463.20	78%	\$ 2,706.92
6/22/2022	1987-\$5 GAE Roman Numeral-Don Everhart MS69	1	0.10	0.10	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 151.08
6/22/2022	1987-\$10 GAE Roman Numeral-Don Everhart MS69	1	0.25	0.25	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 377.70
6/22/2022	1987-\$25 GAE Roman Numeral-Don Everhart MS69	1	0.50	0.50	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 755.40
6/22/2022	1987-\$50 GAE Roman Numeral-Don Everhart MS69	1	1.00	1.00	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 1,510.80
6/22/2022	1988-\$5 GAE Roman Numeral-Don Everhart MS69	1	0.10	0.10	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 151.08
6/22/2022	1988-\$10 GAE Roman Numeral-Don Everhart MS69	1	0.25	0.25	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 377.70
6/22/2022	1988-\$25 GAE Roman Numeral-Don Everhart MS69	1	0.50	0.50	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 755.40
6/22/2022	1988-\$50 GAE Roman Numeral-Don Everhart MS69	1	1.00	1.00	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 1,510.80
6/22/2022	1989-\$5 GAE Roman Numeral-Don Everhart MS69	1	0.10	0.10	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 151.08
6/22/2022	1989-\$10 GAE Roman Numeral-Don Everhart MS69	1	0.25	0.25	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 377.70
6/22/2022	1989-\$25 GAE Roman Numeral-Don Everhart MS69	1	0.50	0.50	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 755.40
6/22/2022	1989-\$50 GAE Roman Numeral-Don Everhart MS69	1	1.00	1.00	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 1,510.80
6/22/2022	1990-\$5 GAE Roman Numeral-Don Everhart MS69	1	0.10	0.10	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 151.08
6/22/2022	1990-\$10 GAE Roman Numeral-Don Everhart MS69	1	0.25	0.25	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 377.70
6/22/2022	1990-\$25 GAE Roman Numeral-Don Everhart MS69	1	0.50	0.50	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 755.40
6/22/2022	1990-\$50 GAE Roman Numeral-Don Everhart MS69	1	1.00	1.00	\$ 1,824.60	\$ 3,335.40	\$ 1,510.80	83%	\$ 1,510.80
7/7/2022	2009 \$20 Double Eagle UHR MS70 PL Everhart	2	1.00	2.00	\$ 1,742.60	\$ 3,335.40	\$ 1,592.80	91%	\$ 3,185.60
7/7/2022	2009 \$20 Double Eagle UHR MS70 Don Everhart	2	1.00	2.00	\$ 1,742.60	\$ 3,335.40	\$ 1,592.80	91%	\$ 3,185.60
7/7/2022	2017-\$100 Gold Comm. Liberty HR PF70 Everhart	2	1.00	2.00	\$ 1,742.60	\$ 3,335.40	\$ 1,592.80	91%	\$ 3,185.60
7/22/2022	1991-\$5 GAE Roman Numeral-Don Everhart MS70	1	0.10	0.10	\$ 1,718.00	\$ 3,335.40	\$ 1,617.40	94%	\$ 161.74
7/22/2022	1991-\$10 GAE Roman Numeral-Don Everhart MS70	1	0.25	0.25	\$ 1,727.30	\$ 3,335.40	\$ 1,608.10	93%	\$ 402.03
7/22/2022	1991-\$25 GAE Roman Numeral-Don Everhart MS70	1	0.50	0.50	\$ 1,727.30	\$ 3,335.40	\$ 1,608.10	93%	\$ 804.05
7/22/2022	1991-\$50 GAE Roman Numeral-Don Everhart MS70	1	1.00	1.00	\$ 1,727.30	\$ 3,335.40	\$ 1,608.10	93%	\$ 1,608.10
7/22/2022	2013-\$50 GAB Rev Proof 70 -Don Everhart	1	1.00	1.00	\$ 1,727.30	\$ 3,335.40	\$ 1,608.10	93%	\$ 1,608.10
7/22/2022	2021-\$50 GAE-Adv Rel-TYPE 2 PF70 Everhart	1	1.00	1.00	\$ 1,727.30	\$ 3,335.40	\$ 1,608.10	93%	\$ 1,608.10
1/6/2023	2009-\$20 GAE MS70 Don Everhart	2	1.00	2.00	\$ 1,865.70	\$ 3,335.40	\$ 1,469.70	79%	\$ 2,939.40
1/6/2023	2014-\$100 PtAE PF70 Don Everhart	2	1.00	2.00	\$ 1,090.00	\$ 970.00	\$ (120.00)	-11%	\$ (240.00)
1/6/2023	2017 \$100 PtAE PF70 Don Everhart	1	1.00	1.00	\$ 1,090.00	\$ 970.00	\$ (120.00)	-11%	\$ (120.00)
	<b>Market Gain as is</b>								<b>\$37,777.16</b>
5/28/2022	CD \$50 Gold American Eagle Bullion as intended			243	\$ 1,854.00	\$ 3,335.40	\$ 1,481.40	80%	\$ 359,980.20
	Less actual gain realized								\$ (37,777.16)
	<b>Loss Return on Investment</b>								<b>\$ 322,203.05</b>

32. Thus, as a direct and proximate result of the knowing and intentional deceptive acts and practices of the Defendants, Mr. Brownell has incurred total financial losses as follows:

\$ 363,586.65	Initial loss suffered by purchasing over-priced coins (Table One)
<u>\$ 322,203.05</u>	Net loss on return on investment (Table Two)
<b>\$ 685,789.70</b>	Total financial damages

33. As set out in detail above, Ausby, NCBR's telemarketing sales agent, "investment advisor," and member of the NCBR Enterprise, was the point man in a confidence scheme run on Mr. Brownell to convince him to purchase grossly inflated "Don Everhart Signature Series" "graded modern bullion" coins as "investments" and thereby defraud and deceive Mr. Brownell. The ultimate goal of Jones, Kuykendall, and Ausby, and the primary, if not entire, business model of NCBR and the NCBR Enterprise as devised, set up, overseen, directed, operated, and controlled by Jones and Kuykendall is to defraud and impoverish elderly customers such as, and including, Mr. Brownell, and by so doing to enrich themselves and further the NCBR Enterprise. As a direct and/or proximate result of the Defendants' above-described wrongful acts and practices, Mr. Brownell has suffered (and continues to suffer) devastating economic damages, which Defendants refuse to remedy.

### **CLAIMS FOR RELIEF/CAUSES OF ACTION**

#### **COUNT I**

#### **VIOLATION OF THE RACKETEER INFLUENCED AND CORRUPT ORGANIZATIONS ACT (RICO) FOR CONSPIRACY TO PARTICIPATE IN AND COMMIT A PATTERN OF MAIL AND WIRE FRAUDS (AGAINST DEFENDANTS JONES, KUYKENDALL AND AUSBY)**

34. Plaintiff incorporates by reference the preceding paragraphs, and Count III, *infra*, including specifically all factual statements and allegations therein, as though fully copied and set forth below at length.

35. At all relevant times, Plaintiff was a "person" within the meaning of 18 U.S.C. § 1964(c).

**36.** At all relevant times, “NCBR” was an “enterprise” within the meaning of 18 U.S.C. § 1961(4).

**37.** At all relevant times, Defendant Jones was a “person” within the meaning of 18 U.S.C. §§ 1962(b), 1962(c) and 1962(d).

**38.** At all relevant times, Defendant Kuykendall was a “person” within the meaning of 18 U.S.C. §§ 1962(b), 1962(c) and 1962(d).

**39.** At all relevant times, Defendant Ausby was a “person” within the meaning of 18 U.S.C. §§ 1962(b), 1962(c) and 1962(d).

**40.** Defendants Jones, Kuykendall, and Ausby as members of the NCBR Enterprise had a meeting of the minds and agreed to commit a series of mail and wire frauds constituting a pattern of racketeering activity in violation of 18 U.S.C. § 1962(c) against Mr. Brownell, and, on information and belief, other elderly citizens, as detailed *supra*, in violation of 18 U.S.C. § 1962(d). Defendants, Jones and Kuykendall each participate in the NCBR Enterprise by taking part in controlling and directing the affairs of said enterprise, and Ausby interacted directly with Plaintiff as a telemarketing sales agent, “investment advisor,” “executive sales advisor” and representative of the NCBR enterprise, and Jones, Kuykendall, and Ausby, as members of the NCBR Enterprise, knowingly agreed to oversee, direct, and facilitate (Jones and Kuykendall) and/or commit (Ausby) the individual predicate acts of mail and wire fraud as part of the fraudulent scheme targeting Mr. Brownell, in furtherance of the NCBR Enterprise and to enrich themselves.

**41.** This conspiracy violated 18 U.S.C. § 1962(c) in that it consisted of a pattern of racketeering activity, specifically multiple instances of mail fraud (in violation of 18 U.S.C. § 1341) and wire fraud (in violation of 18 U.S.C. § 1343). Jones, Kuykendall, and Ausby, as members, directors, and, at least in Ausby’s case, a telemarketing sales agent, of the NCBR Enterprise, knew that the NCBR telemarketing sales practices and tactics were misleading and unlawful and would cause their



elderly customers, including specifically Mr. Brownell, to suffer damages that were reasonably foreseeable by them and/or anticipated as a substantial factor and a natural consequence of the predicate acts of fraud constituting their pattern of unlawful activity.

42. Jones, Kuykendall, and Ausby are members of the NCBR Enterprise and as co-conspirators are liable for all of the actions committed by all of the co-conspirators within the conspiracy and are liable for all of the damages sustained by Plaintiff that were caused by any of the members of the conspiracy, regardless of whether they were themselves directly involved in any *particular* aspect or predicate act of the NCBR Enterprise.

43. Jones' and Kuykendall's knowing and substantial assistance in Ausby's predicate acts of mail and wire fraud and constitutes a pattern of unlawful activity conducted as members and representatives of the NCBR Enterprise and proximately and/or directly caused Plaintiff to suffer injury to his business and/or property within the meaning of 18 U.S.C. § 1964(c).

44. As a direct and proximate result of the violations set forth above, Mr. Brownell has been injured, and Jones', Kuykendall's, and Ausby's 18 U.S.C. § 1962(d) conspiracy to violate 18 U.S.C. § 1962(c) is the proximate cause of this injury. Pursuant to the provisions of 18 U.S.C. § 1964(c), Mr. Brownell is entitled to bring this action and recover treble damages, the costs of bringing this suit, prejudgment interest and attorneys' fees.

**COUNT II**  
**VIOLATION OF THE RACKETEER INFLUENCED AND CORRUPT**  
**ORGANIZATIONS ACT (RICO) FOR, IN THE ALTERNATIVE, AIDING**  
**AND ABETTING MAIL FRAUD AND WIRE FRAUD (18 U.S.C. §§ 1341, 1343)**  
**(AGAINST DEFENDANTS JONES AND KUYKENDALL)**

45. Plaintiff incorporates by reference the preceding paragraphs, and Count III, *infra*, including specifically all factual statements and allegations therein, as though fully copied and set forth below at length.

46. At all relevant times, Plaintiff was a “person” within the meaning of 18 U.S.C. § 1964(c).

47. At all relevant times, “NCBR” was an “enterprise” within the meaning of 18 U.S.C. § 1961(4).

48. At all relevant times, Defendant Jones was a “person” within the meaning of 18 U.S.C. §§ 1962(b), 1962(c) and 1962(d).

49. At all relevant times, Defendant Kuykendall was a “person” within the meaning of 18 U.S.C. §§ 1962(b), 1962(c) and 1962(d).

50. In addition, or else in the alternative, to the allegations in Counts I, *supra*, and III, *infra*, Plaintiff would show that, at minimum, Jones and Kuykendall are liable for aiding and abetting the RICO mail and wire scheme against Plaintiff and other elderly telemarketing customers of NCBR.

51. Jones and Kuykendall are the principals and directors of the NCBR Enterprise who each take part in managing and operating the NCBR coin telemarketing operations and train, oversee, and supervise its “front line” telemarketer sales agents, including Ausby.

52. Jones and Kuykendall created, engineered, operate, and manage the NCBR Enterprise. Jones and Kuykendall clearly had knowledge of the “Don Everhart Signature Series” coin fraud scheme Ausby ran on Mr. Brownell, as they at all times were “running the day-to-day business” of NCBR, were principals, officers, directors, and managers of NCBR’s coin telemarketing operations, and because Ausby, and the other telemarketing sales agents had to confirm pricing of coins for sale with Jones and/or Kuykendall before closing any “deals.” Further, since they were “running the business” of NCBR, Jones and Kuykendall undoubtedly had knowledge of the Cost of Goods Sold (COGS), actual market prices of coins (both “buy price” and “sell price), the prices paid for the coins by telemarketing customers, and the markups charged by NCBR versus acceptable industry markups. Both Jones and Kuykendall also received the proceeds from the

fraudulent transactions with Mr. Brownell, and the other elderly victims of the NCBR Enterprise, in the form of outrageous distributions and profits to themselves.

**53.** Jones’ and Kuykendall’s only potential defense to the knowledge prong of this aiding and abetting claim would be to plead deliberate ignorance.

**54.** Jones’ and Kuykendall’s substantial support of the fraud is clear from the fact that they set up the telemarketing infrastructure, had the “connections” to the coin industry—including obtaining “leads lists” and developing relationships with coin “wholesalers,” and drafted (or assisted with drafting or approved) the “sales scripts” utilized by the NCBR telemarketing sales agents, including Ausby.

**55.** At this stage of the litigation, prior to any discovery, and given the nature of the long-distance telemarketing industry, the details of the inner workings of NCBR’s operations are peculiarly within the knowledge of the Defendants as to the finer details of each Defendant’s alleged participation, Plaintiff has sufficiently pled facts as to each of the elements of aiding and abetting fraud against Jones and Kuykendall. Plaintiff also relies upon the “well-established principle that ‘allegations may be based on information and belief when facts are particularly within the opposing party’s knowledge,’ provided that the plaintiff ‘adduce[s] specific facts supporting a strong inference of fraud.’”<sup>15</sup> The facts set out above support an overwhelming inference of fraud perpetrated against Mr. Brownell.

**56.** By remaining behind the scenes of the front line telemarketing in an oversight capacity, while not conducting direct communications with NCBR’s telemarketing customers, Jones and Kuykendall attempted to shield themselves from liability by delegating the predicate acts of mail

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<sup>15</sup> *Nastasi & Assocs. v. Bloomberg, L.P.*, No. 20-CV-5428 (JMF), 2022 U.S. Dist. LEXIS 172854, 2022 WL 4448621, at \*54-56 (S.D.N.Y., September 23, 2022).

and wire fraud to other members of the enterprise who had direct telephonic contact with Mr. Brownell while seeking to avoid directly committing any RICO predicate acts of mail or wire fraud against Mr. Brownell, and NCBR's other elderly customers. At minimum, Jones and Kuykendall provided affirmative support for the scheme and had actual knowledge that their telemarketing sales agent underlings, as "foot soldiers" and front line members of the enterprise, would commit and were committing multiple predicate acts of mail and wire fraud against Mr. Brownell, and other elderly victims of the NCBR Enterprise, and that the exorbitant financial fruits of those predicate acts of mail and wire fraud were directly benefiting Jones and Kuykendall as principals and directors of the NCBR Enterprise through distributions being transferred by NCBR and from and through the NCBR Enterprise to themselves. Jones and Kuykendall, as operators and managers of the NCBR Enterprise, may be subject to RICO liability regardless of whether they personally committed any predicate acts of mail and wire fraud against Mr. Brownell.<sup>16</sup>

**57.** As a direct and proximate result of the violations set forth above, Mr. Brownell has been injured. Jones' and Kuykendall's knowing agreement to substantially support and further violations of 18 U.S.C. § 1962(c) in furtherance of the NCBR Enterprise is a proximate cause of this injury. Pursuant to the provisions of 18 U.S.C. § 1964(c), Mr. Brownell is entitled to bring this action and recover treble damages, the costs of bringing this suit, prejudgment interest, and attorneys' fees.

**COUNT III**  
**VIOLATION OF THE RACKETEER INFLUENCED AND CORRUPT**  
**ORGANIZATIONS ACT (RICO) FOR MAIL FRAUD AND WIRE FRAUD (18 U.S.C. §§**  
**1341, 1343) (AGAINST DEFENDANTS JONES, KUYKENDALL, AND AUSBY)**

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<sup>16</sup> *Salinas v. United States*, 522 U.S. 52, 63-64, 118 S. Ct. 469, 139 L. Ed. 2d 352 (1997) (if the "conspirators have a plan which calls for some conspirators to perpetrate the crime and others to provide support, the supporters are as guilty as the perpetrators").

**58.** Plaintiff incorporates by reference the preceding paragraphs, including specifically all factual statements and allegations therein, as though fully copied and set forth below at length.

**59.** At all relevant times, Plaintiff was a “person” within the meaning of 18 U.S.C. § 1964(c).

**60.** At all relevant times, “NCBR” was an “enterprise” within the meaning of 18 U.S.C. § 1961(4).

**61.** At all relevant times, Defendant Jones was a “person” within the meaning of 18 U.S.C. §§ 1962(b), 1962(c) and 1962(d).

**62.** At all relevant times, Defendant Kuykendall was a “person” within the meaning of 18 U.S.C. §§ 1962(b), 1962(c) and 1962(d).

**63.** By the acts described herein, Defendants Jones, Kuykendall, and Ausby, as members of the NCBR Enterprise, knowingly executed and/or intentionally participated in a scheme that defrauded, and was intended to defraud, Mr. Brownell, and, on information and belief, numerous other elderly citizens, and employed the use of the mails and wires (telemarketing technology), as an integral part of said scheme and in furtherance thereof.

**64.** Central to, and in furtherance of, that scheme, and as described in detail above, Defendant Jones, in his capacity as principal and director of NCBR, Defendant Kuykendall, in his capacity as principal and director of NCBR, and Ausby, the principal telemarketing sales agent for NCBR, as a purported and self-professed coin expert and “investment advisor,” as members of the NCBR Enterprise, authorized (Jones and Kuykendall) and made (Ausby) grossly inaccurate misrepresentations over the telephone to Mr. Brownell as to the: (1) the fair market values of the “Don Everhart Signature Series” coins and (2) the “investment” potential of the “Don Everhart Signature Series” coins they marketed and advised Mr. Brownell to purchase from NCBR and, taking advantage of his reliance on such misrepresentations, overcharged him for those coins by factors of dozens or hundreds of times more than any commercially supportable price for the coins

in furtherance of the NCBR Enterprise and to enrich themselves.

**65.** Defendants’ use of the wires in perpetrating the scheme was not merely incidental to the fraud and misrepresentations as to “Don Everhart Signature Series” coins but rather, given that the scheme was dependent upon telemarketing technology, was instrumental to the scheme in that Mr. Brownell was never able to see Ausby in person, look him in the eye, and gauge his sincerity and veracity—much less physically examine the coins before purchase. Ausby further compounded the misrepresentations as to the coins’ values and investment return potential by enclosing with each coin shipment via interstate “private or commercial interstate carrier” NCBR sales invoices which repeated (and documented) the gross misrepresentations and fraudulent overpricing as to the coins offered and sold by Ausby as a telemarketing representative of NCBR to Mr. Brownell as “investments, both to enrich himself, Jones, and Kuykendall and in furtherance of the NCBR Enterprise. Those NCBR sales invoices constitute correspondence sent or delivered by a private or commercial interstate carrier incorporating false and misleading statements regarding the values and fair market prices of the coins.

**66.** The means by which Defendants Jones, Kuykendall, and Ausby were able to remotely market the coins to Mr. Brownell at such exorbitantly outrageous prices in furtherance of the scheme and thereby defraud him of a substantial portion of his savings is the unholy combination of the obscure inner workings of the retail precious metals telemarketing industry and the soulless greed of Jones, Kuykendall, and Ausby as members of the NCBR Enterprise. That all interactions, communications, and sales transpired via wire (i.e. telephone) was not coincidental or happenstance. Rather, telemarketing enabled and defined the scheme.

**67.** As a direct and proximate result of the violations set forth and summarized in TABLE 1, *supra*, Mr. Brownell has been injured. The multiple, repeated violations of 18 U.S.C. §§ 1341 and

1343 knowingly authorized (by Jones and Kuykendall) and perpetrated under their supervision (by Ausby) are the proximate cause of this injury. Pursuant to the provisions of 18 U.S.C. § 1964(c), Mr. Brownell is entitled to bring this action and recover treble damages, the costs of bringing this suit, prejudgment interest, and attorneys' fees.

**COUNT IV.  
VIOLATIONS OF THE TEXAS DECEPTIVE TRADE PRACTICES-  
CONSUMER PROTECTION ACT (DTPA)**

**68.** The Plaintiff incorporates by reference the preceding paragraphs, including specifically all factual statements and allegations therein, as though fully copied and set forth below at length, and, in addition, or else pleading in the alternative, alleges:

**69.** Mr. Brownell is a “consumer” under the Texas Deceptive Trade Practices-Consumer Protection Act (“DTPA”), as defined by Section 17.45(4) of the Texas Business and Commerce Code. Likewise, each of the Defendants, NCBR, Jones, Kuykendall, and Ausby, is a “person” that may be sued pursuant to DTPA Section 17.45(3).

**70.** By their above-described wrongful acts and/or misrepresentations, the Defendants engaged in false, misleading, and deceptive acts and practices in violation of Sections 17.50(a)(1) and 17.46(b) of the Texas DTPA to wit: Defendants, *inter alia*, (i) represented that the “Don Everhart Signature Series” “graded modern bullion” coins have values that they do not have and that significant investor and collector demand exists for the coins that will cause them to appreciate in value, which demand does not exist and which appreciation in value will not happen (Section 17.46(b)(5)); (ii) represented that the coins are rare and/or unique and that investors and collectors are substantially desirous of the coins, which will cause the coins to appreciate significantly above the purchase prices paid by Mr. Brownell in the near future, which appreciation in value will not occur (Section 17.46(b)(7)); and (iii) failed to disclose the above-described information about the coins’ values,

desirability, and investment returns, which Defendants knew at the time of the transactions, and which the Defendants withheld with the intent to induce Plaintiff to purchase the coins and with knowledge that Plaintiff would not have purchased the coins had Defendants disclosed such information (Section 17.46(b)(24)). Mr. Brownell relied on Defendants' above-described misrepresentations and omissions in purchasing the coins to his financial detriment.

**71.** More specifically, Ausby, individually and in his capacity as a telemarketing sales agent and "investment advisor" for NCBR and under the direct supervision of Jones and utilizing Jones' and Kuykendall's "sales scripts" and with the knowing approval of NCBR principals and directors Jones and Kuykendall, knowingly and intentionally utilized unlawful, false, misleading, deceptive, and unconscionable high-pressure sales tactics and misrepresentations to convince Mr. Brownell to purchase grossly overpriced "Don Everhart Signature Series" "graded modern bullion" coins from NCBR, through one or more of the following deceptive acts or practices, including:

- a. Holding himself out as an "investment advisor" while having no investment expertise;
- b. Holding himself out as a precious metals expert while having no actual education, certification, or extensive experience in valuation of coins;
- c. Misrepresenting attributes, values, and investment potential of the coins;
- d. Advising customers to purchase "unique," "rare, and "desirable" "Don Everhart Signature Series" "graded modern bullion" coins, when, in fact, there is nothing unique or rare about the coins;
- e. Using grading and marketing to deceptively sell bullion at a premium as some type of "modern numismatics" or "certified modern bullion," even though there are very large populations of the high-grade coins at issue and/or the "certification" is commonly duplicated with minor expense;
- f. Misrepresenting the market values of the coins to prevent or delay customers from determining the actual market price of the coins; and
- g. Various other acts and practices that may be uncovered during discovery.



72. By their above-described wrongful acts and/or misrepresentations, the Defendants also violated Section 17.50(a)(2) of the Texas Business and Commerce Code by breaching the implied and/or express warranties they made to Plaintiff as to the coins' values and that significant investor and collector demand exists for the coins that will cause them to appreciate in value significantly above their purchase prices.

73. By the above-described wrongful acts and/or misrepresentations, Defendants also violated Section 17.50(a)(3) of the Texas Business and Commerce Code by engaging in unconscionable actions and/or an unconscionable course of action because such wrongful acts and practices took advantage of Mr. Brownell's lack of knowledge, ability, experience, and/or capacity to a grossly unfair degree to his financial detriment.

74. Defendants also violated the DTPA for failing to comply with Texas Business and Commerce Code, Sections 302.101, 302.105, 302.151(11)-(16), 302.152, and 302.153(a). Pursuant to Section 301.104, the Plaintiffs are entitled to damages "not . . . less than the amount the consumer paid the person who sold the consumer goods or services through the use of the telephone solicitor, plus reasonable attorney's fees and court costs."

75. Based upon these violations, Mr. Brownell seeks recovery of his actual damages, plus reasonable attorney's fees, and court costs. Mr. Brownell also seeks treble damages pursuant to Section 302.303 and Section 17.50 of the Texas Business and Commerce Code.

## **V.**

### **COMMON LAW FRAUD**

76. The Plaintiff incorporates by reference the preceding paragraphs, including specifically all factual statements and allegations therein, as though fully copied and set forth below at length, and pleading in the alternative, alleges:

77. Via a lengthy series of oral misrepresentations created, composed, and scripted by Jones and Kuykendall who trained and supervised Ausby and high-pressure sales tactics (as set out in detail above), Ausby, individually and as a telemarketing sales agent of NCBR, and holding himself out as an “investment advisor,” convinced Plaintiff to purchase grossly overpriced “Don Everhart Signature Series” “graded modern bullion” coins from NCBR as “investments” at exorbitant markups, thereby defrauding Plaintiff and enriching NCBR, himself and NCBR’s principals/directors, Jones and Kuykendall.

78. Such false representations were invented by Jones and Kuykendall, who trained their front-line telemarketing sales staff, including Ausby, and knowingly and intentionally employed and made by Ausby, in his individual capacity and his capacity as a telemarketing sales agent of NCBR, and with his actual knowledge or, at the very least, in reckless disregard of Mr. Brownell’s rights and interests. Those false representations as to the fair market value and investment returns Plaintiff could expect to receive from the “Don Everhart Signature Series” “graded modern bullion” coins were made by Ausby with the approval of NCBR’s principals and directors, Jones and Kuykendall, and with their full knowledge and under their direction.

79. Ausby, individually and as a telemarketing sales agent of NCBR, made the above-detailed false representations to Mr. Brownell with the intent that he rely upon them and with full knowledge that such representations were false when made. Mr. Brownell justifiably relied on those material and false representations when deciding to purchase the “Don Everhart Signature Series” “graded modern bullion” coins from NCBR which resulted in his financial injuries and the obscene financial gain of NCBR, its principals and directors, Jones and Kuykendall, and Ausby. As a direct and/or proximate result of the false and misleading representations of NCBR’s telemarketing sales agent Ausby, all of which were known to and approved and authorized by

Jones and Kuykendall and are attributable to NCBR, Mr. Brownell has suffered (and continues to suffer) damages arising from and related to the amounts greatly in excess of fair market values he paid NCBR for the “Don Everhart Signature Series” “graded modern bullion” coins, which has resulted in the theft and conversion of a significant portion of his savings at the hands of the Defendants, as well as mental anguish damages.

## **COUNT VI NEGLIGENT MISREPRESENTATION**

**80.** The Plaintiff incorporates by reference the preceding paragraphs, including specifically all factual statements and allegations therein, as though fully copied and set forth below at length, and pleading in the alternative, alleges that:

**81.** As set forth above, Ausby, while operating as a telemarketing sales representative of NCBR, and expressly representing himself to be a precious metal coin expert and “investment advisor,” made certain representations (described in detail above) to Mr. Brownell in the course of NCBR’s business and in the “Don Everhart Signature Series” “graded modern bullion” coin “investment” transactions in which Ausby, Jones, Kuykendall, and NCBR had a substantial monetary interest. To the extent that the acts, omissions, and representations of Ausby to Plaintiff were determined not to rise to level of fraud, Plaintiff pleads in the alternative, that Ausby was, at minimum, negligent in making misrepresentations as to the fair market values and investment returns to be expected from the “Don Everhart Signature Series” “graded modern bullion” coins marketed and sold to Plaintiff by and on behalf of NCBR. Specifically, Ausby negligently supplied false and misleading information that Mr. Brownell justifiably relied upon in his decisions to purchase the grossly overpriced coins from NCBR.

**82.** Ausby failed to exercise reasonable care and competence in obtaining, confirming the accuracy of, and communicating information to Mr. Brownell and/or making the above-described

false and material misrepresentations as to the as to the fair market values and investment returns to be expected from the “Don Everhart Signature Series” “graded modern bullion” coins.

**83.** Mr. Brownell justifiably relied upon Ausby’s negligent misrepresentations when he purchased the grossly overpriced coins from NCBR, which misrepresentations directly and/or proximately caused Mr. Brownell to suffer significant damages to the financial benefit of NCBR, its principals and directors, Jones and Kuykendall, and telemarketing sales agent, Ausby. Ausby’s wrongful conduct, which is attributable not just to himself but also to NCBR, Jones, and Kuykendall, constitutes negligent misrepresentation.

#### **COUNT VII NEGLIGENCE**

**84.** The Plaintiff incorporates by reference the preceding paragraphs, including specifically all factual statements and allegations therein, as though fully copied and set forth below at length, and, in addition, or else pleading in the alternative, alleges:

**85.** Defendants negligently valued, priced, promoted, marketed, advertised, and sold grossly overpriced “Don Everhart Signature Series” “graded modern bullion” coins to Plaintiff. In doing so, the Defendants owed a duty to Plaintiff to exercise reasonable care in valuing, pricing, promoting, marketing, advertising, and selling the coins, which duty the Defendants breached, and which breach proximately caused Plaintiff to suffer damages. The Defendants’ wrongful conduct constitutes negligence at Texas common law.

#### **COUNT VIII MONEY HAD AND RECEIVED**

**86.** The Plaintiff incorporates by reference the preceding paragraphs, including specifically all factual statements and allegations therein, as though fully copied and set forth below at length and, in addition, or else pleading in the alternative, alleges:

87. By their above-described wrongful actions: (1) each of the Defendants, NCBR, Jones, Kuykendall, and Ausby, received money belonging to Plaintiff, (2) each of the afore-named Defendants benefitted from receipt of the money, and (3) under principles of equity and good conscience, the Defendants should not be permitted to keep the money. Defendants, NCBR, Jones, Kuykendall, and Ausby, therefore, should be compelled to refund such wrongfully charged and collected funds to Plaintiff under the equitable doctrine of money had and received.

**COUNT IX  
UNJUST ENRICHMENT**

88. The Plaintiff incorporates by reference the preceding paragraphs, including specifically all factual statements and allegations therein, as though fully copied and set forth below at length and, in addition, or else pleading in the alternative, alleges:

89. The Defendants, NCBR, Jones, Kuykendall, and Ausby, have been unjustly enriched by receipt of funds which were obtained through fraud and/or stolen from Plaintiff.

90. Accordingly, Plaintiff seeks to impose a constructive trust over (and recover) all amounts by which the Defendants have been unjustly enriched.

**ALTER-EGO**

91. The Plaintiff incorporates by reference the preceding paragraphs, including specifically all factual statements and allegations therein, as though fully copied and set forth below at length.

92. Alter-ego liability is established upon a showing that a defendant has complete domination of a corporation in respect to the transaction at issue and that such domination was used to commit a fraud or wrong against the plaintiff which resulted in plaintiff's injury. Because a decision to pierce the corporate veil will necessarily depend on the attendant facts and equities of the case at issue, there are no definitive rules governing the circumstances when this power may be exercised.

**93.** Based upon information and belief, Defendants Jones and Kuykendall use the corporate form of NCBR as an alter-ego and as a mere tool or business conduit. Jones and Kuykendall completely dominate NCBR to shield assets and thus cause a diminution of available resources from which Plaintiff may obtain satisfaction of the damages directly and/or proximately caused by their own and NCBR telemarketing sales agent and “investment advisor” Ausby’s wrongful conduct detailed *supra*. Upon information and belief, there are both documented and undocumented fund transfers between NCBR and Jones and Kuykendall, and there is an unclear allocation of profit and losses between NCBR and Jones and Kuykendall. In short, NCBR is substantially one and the same with Jones and Kuykendall, and the relationship between NCBR and Jones and Kuykendall is an illegitimate use of the corporate form.

#### **RESPONDEAT SUPERIOR**

**94.** Plaintiff incorporates by reference the preceding paragraphs, including specifically all factual statements and allegations therein, as though fully copied and set forth below at length.

**95.** Defendant NCBR also is liable for the above-detailed wrongful acts and omissions committed by its telemarketing sales agent, Ausby, during the course and scope of his agency or employment with NCBR; to wit, Ausby’s wrongful conduct was committed (i) within his general authority, (ii) in furtherance of NCBR’s business, and (iii) to accomplish Jones’, Kuykendall’s and Ausby’s objective, namely, to directly and/or proximately cause Plaintiff to suffer damages to the financial benefit of NCBR, Jones, Kuykendall, and Ausby—and for which NCBR is liable under the doctrine of *respondeat superior*.

### **RELIEF REQUESTED**

**96. ACTUAL AND CONSEQUENTIAL DAMAGES.** As direct and proximate result of Defendants' wrongful conduct, Plaintiff has suffered (and continues to suffer) damages in the form of, *inter alia*, the amounts paid to Defendants for the "Don Everhart Signature Series" "graded modern bullion" coins in excess of their value. Plaintiff is entitled to recover actual and consequential damages, as well as damages for the mental anguish he has suffered in connection with these transactions, in an amount to be determined by the trier of fact. All conditions precedent to Plaintiff's claims for relief have been performed and/or occurred.

**97. TREBLE DAMAGES.** Plaintiff also is entitled to treble damages for Defendants' knowing, willful, and intentional wrongful conduct pursuant to 18 U.S.C. § 1964(c). In addition, or else in the alternative, Plaintiff is entitled to treble damages for Defendants' knowing, willful, and intentional wrongful conduct in violation of the Texas DTPA pursuant to Section 17.50(b)(1) of the Texas Business and Commerce Code. All conditions precedent to Plaintiff's claims for relief have been performed and/or occurred.

**98. EXEMPLARY DAMAGES.** The Defendants' wrongful actions were committed through fraud and/or intentionally, willfully, with malice, and/or with conscious and/or reckless disregard for the Plaintiff's rights and interests. Accordingly, Mr. Brownell is entitled to an award of exemplary damages against each of the Defendants, both as punishment and to discourage such wrongful conduct in the future. Further, such exemplary damages are not capped or limited because Defendants' wrongful conduct constitutes a felony under Section 32.46 and Chapter 31 of the Texas Penal Code. *See* Tex. Civ. Prac. & Rem. Code § 41.008(c). All conditions precedent to the Plaintiff's claim for relief have been performed and/or occurred.

**99. ATTORNEYS' FEES, LITIGATION EXPENSES AND COSTS.** Plaintiff also is

entitled to recover his reasonable and necessary attorneys' fees, litigation expenses, all reasonable costs of prosecuting the action, including court costs and investigation costs, deposition expenses, and witness fees of and from Defendants.

**WHEREFORE**, Plaintiff, Pierce Brownell, requests judgment in his favor and against the Defendants, jointly and severally, awarding compensatory damages for all actual and consequential losses, treble damages under 18 U.S.C. § 1964(c) and/or the Texas DTPA, exemplary damages, and/or all amounts by which Defendants have been unjustly enriched; directing an equitable accounting for all benefits, consideration and profits received, directly or indirectly, by Defendants, including the imposition of a constructive trust and the voiding of unlawful transfers; and awarding attorneys' fees and litigation expenses pursuant to 18 U.S.C. § 1964(c) and the Texas DTPA, and costs of suit; together with pre-judgment interest, and such other and further relief as the Court deems just, proper, and equitable.

**JURY DEMAND**

Plaintiff respectfully demands a trial by jury on all of his claims and causes of action so triable.

**STEVENS LAW FIRM**

By: /s/ R. Lyn Stevens  
R. Lyn Stevens  
P.O Box 1187  
Friendswood, Texas 77549  
(409) 880-9714  
Lyn@Stevens.Law  
Texas Bar No. 19189020

*Attorneys for Plaintiff,  
Pierce Brownell*